

New Hampshire Avenue.

Attractive Homes in this
Delightful Section, New
Hampshire Avenue, Park
Road, and Newton Street.

Seven sold before completion, five remaining. Two corners, one with 7 rooms and bath, one with 8 rooms and bath; three with 6 rooms and bath.

Built of the best materials by the most experienced artisans. They are as substantial, from cellar to roof, as the most expensive homes.

Large, bright rooms, finished in hardwood; steel construction; parquet floors; cabinet mantels, with gas logs and bookcases; generous closets in all rooms; finest sanitary plumbing, tiled bath, with shower fixture and medicine cabinet; laundry and servants' closet; expensive gas fixtures throughout; hot-water heat; combination summer and winter hot-water heater; the very best shades for every door and window; concrete cellars under entire house; large front and rear porches, and beautiful front lawns.

These are ideal homes, with every convenience found in more expensive residences. Open evenings.

HOW TO REACH THEM

Take 11th street car, get off at 11th and Park road, walk one square east, or ride out 14th to Park road and walk three squares east.

Our representative is on the premises.

JAMES A. CAHILL,
1308 F St. N. W.

CHEVY CHASE

---For Homes

A NEW SECTION

The announcement of the opening of a new section at Chevy Chase will be of great interest to home buyers of Washington. This new section, which will be placed on the market early in the coming spring, will possess all of the charms and conveniences which have made Chevy Chase the ideal home suburb of the National Capital. This alone is sufficient to commend the property to the most exacting, but there are other features. Chevy Chase Heights, as the new section will be called, lies nearer Washington than any other part of the "Suburb Beautiful." Being within the District, it will have exactly the same conveniences as property in the center of the city. In addition to this, the property is covered with a splendid growth of trees, giving practically every lot natural forest shade.

That the opening of Chevy Chase Heights comes none too soon is best evidenced by the fact that during the year just passed 3,000,000 square feet of ground was sold, and during the past two years one hundred homes were built—homes with spacious grounds, with frontages ranging from fifty to one hundred and fifty feet; the kind of homes that not only lend beauty and charm but add value to surrounding property.

If you are at the present moment about to purchase property elsewhere, either for a home or an investment, defer action until you have had an opportunity to investigate Chevy Chase Heights. It will be decidedly to your advantage.

FOR FURTHER INFORMATION SEE

Thos. J. Fisher & Co., Inc.
738 15th Street. 'Phone Main 6830.

Shannon & Luchs.

Shannon & Luchs.

You Can Own This Home

Much easier than you can afford to pay out \$25.00 or \$30.00 each month for rent.

Home buying is simply a matter of making your earnings work in your favor instead of some real estate owner's.

Many families are working to-day to pay rent, whereas if they would stop to investigate, they could be buying this home, live better, and actually not work any harder.

It's Knowing How!

Here's where we come into the proposition. It's our business to tell you how, which we gladly do, if you want, but we are just as quick to tell you not to buy if we do not think you should as we are to tell you to buy. That's why the families we do tell to buy are successful.

In any event, we want you to see this home, on account of its location, and because it is new and different.

\$4,350

Its Location: 142 Bryant St. N. W.,

Directly Opposite McMillan Park,

Is, even to the casual observer, a pre-eminently desirable neighborhood in which to establish a home.

The man who is really familiar with home values and locations in general will, on inspection, appreciate that the situation of this home unquestionably permanentizes its value, and is a guarantee of every dollar that will be invested in it.

We know the home itself will be appreciated, because it is built right and because a great number of new conveniences have been added to it that place it way beyond the ordinary six-room home.

TERMS:

\$300.00 Cash, \$35.00 Monthly,

Including Every Dollar of Interest and Principal.

TO INSPECT:

Take North Capitol st. car marked "Brookland" to Bryant st. nw., and walk one and one-half squares west to the sample home. Most all of Bryant st. is improved with property valued from \$6,000.00 to \$8,000.00. Thus it is evident that a \$4,350.00 home in this location is worth taking time to see NOW.

SHANNON & LUCHS,

Sales, Rents, and Loans,

713 14th Street N. W.

"Look for Our Green and White Sign."

THE HOME

FOR THE PARTICULAR BUYER.
Best Part of Columbia Heights,
S. E. Cor. 14th St. and Perry Place,
Nos. 3615-17-19-21 14th St.
and No. 1364 Perry Place.
Price, \$5,750 each.

Beautiful Red Brick Dwellings.
Colonial Porches. Spanish Attics.
Best Construction, Requiring Minimum Repairs.

Built by George W. Barkman.

PARTICULARS.

SIX LARGE, CHEERFUL ROOMS; PLenty OF CLOSETS; LARGE TILED BATH WITH PEDESTAL LAVATORY AND UP-TO-DATE NICKEL PLUMBING; HARDWOOD TRIM, FIRST FLOOR; WHITE ENAMEL FINISH, SECOND FLOOR; MAHOGANY DOORS; OAK FLOORS; VERY FINE DECORATIONS; MODEL HOT-WATER HEAT; FINEST GAS ARRANGEMENTS FOR COOKING; ELECTRIC LIGHTS; VERY LARGE CONCRETE CELLAR; SPLENDID LOT.

Inspection Invited.

OPEN SUNDAY.
LIEBERMANN & HAWN

Exclusive Agents,
No. 1303 F Street.

Join a Syndicate to purchase
and develop one of the best sub-
urban propositions near Chevy
Chase. Land less than \$1,000
per acre. Will sell at 10c to 30c
square foot, in lots at retail.

MOORE & HILL (Inc.),
1333 G St. N. W.

'Phones Main 872 and 1454.
After 6 P. M., Columbia 1463.

SALES FAIRLY GOOD

Real Estate Brokers Report
Numerous Operations.

BUSINESS PROPERTY IS SOLD

Miss Lannan Buys Large Residence
in Twelfth Street—J. L. Warren
Transfers Lehigh Apartment House
for \$55,000—Activities Confined to
Construction Under Way.
Confined to Construction.

Real estate operations for the week have been up to the average for the winter season, and a fair volume of sales have been reported by local brokers. Residences, apartments, business property, building sites, and unimproved land in the suburban districts have entered into the deals announced.

The four-story brick building, with stores on the first floor and a hotel above, at 235 Pennsylvania avenue northwest, has been sold for \$25,000. The purchaser is an out-of-town investor. Gardner & Dent made the deal. Occupying a 25-foot frontage in Pennsylvania avenue, with a depth of 130 feet, extending through to B street, the building at present produces an annual rental of \$3,000. The former owner, Otto Heltnuller, was represented in the transaction by Attorney W. Gwynn Gardner.

Miss Lannan Buys Home.
Augusta C. Knott has sold to Miss Isabella H. Lannan the property at 1314 Twelfth street northwest. The deal was made through Willge, Gibbs & Daniel in connection with W. H. Walker.

The house, which is just north of Ascension Church, occupies a lot 25 by 165 feet, and is built of brownstone to the second story. The three upper stories are constructed of brick.

Containing fourteen rooms, in addition to a reception hall, kitchen, pantries, and numerous smaller rooms, the interior of the residence is embellished with fresco and stucco work. The floors and trimmings are of mahogany.

Three houses of a row of ten, recently completed in Fifth street, between F and G streets northeast, have been sold by Willett & Reinicke Co.

The houses are located in the Union Station zone, and in size, price, and quality of construction are a fair example of the type of the moderate-priced houses which has characterized the unusual building activity of the Capital during the past few years.

Sales by Moore & Hill.

The following sales were announced yesterday by Moore & Hill:
To F. A. Sanner, in connection with Tyler & Rutherford, lot 14, square 68, in

P street, between Twenty-first and Twenty-second streets. The lot has a frontage of 50 feet and a depth of 135 feet.

For A. Damman, 796 Second street northwest.

For W. L. Browning, to N. B. Farnham, 2314 Newark street, Cleveland Park, for \$3,500.

To Frederick F. Barbour, 1646-1648 Florida avenue northwest.

To Mrs. Annie V. Barbour, 2103-2105 Seventeenth street northwest.

To George W. King, 829 Third street northeast, for \$3,500.

For Zepp Brothers, one of their new semi-detached houses in Quincy street, in Petworth, for \$5,300.

For Zepp Brothers, 651 Columbia road, for \$3,500.

For A. H. Davis, 150 Tennessee avenue northeast.

For Mark Brainard, in connection with Stone & Fairfax, to Mrs. Nettie Mabray, 134 Sixteenth street northwest.

To James L. Nell, premises 906 T street northwest.

For Lewis P. Johnson, 1624 Vermont avenue northwest.

For H. A. Kite, in connection with Taggart-Fraser Company, 313 North Capitol street, a three-story store and dwelling, for \$7,500.

To A. Cowan, 1650 Florida avenue northwest, for \$4,250.

For Milton Tibbets, 2025 Cambridge place northwest.

For American Security & Trust Company, receiver, 220 Washington circle, and lots 121 and 122, square 555.

For Benjamin F. Wright, 2325 First street northwest, being the southwest corner of First and Bryant streets northwest, for about \$8,000.

Lehigh Apartment Sold.
The apartment house at Adams Mill road and Lanier avenue, known as the Lehigh, has been sold by John L. Warren through Boss & Phelps. The purchaser is Mrs. E. F. Noble, and the consideration is understood to have been \$55,000.

Bladen Forrest has bought of Frank J. Dieudonne the four-story brick building at 318 C street northwest. The sale was conducted through Gardner & Dent.

The consideration was made up largely through an exchange of property, Mr. Forrest transferring to Mr. Dieudonne premises 2116 G street northwest.

Containing twenty-one rooms, the former Dieudonne property occupies a lot containing approximately 2,000 square feet of ground. It is constructed of brick and has a side and rear alley. It is now producing a yearly rental income of \$1,000. Owing to the weather building activities for the week have been confined largely to construction under way.

Will Go on Gold Basis.

It is stated that the refinancing of the Guatemalan debt in New York provides for placing the country on a gold basis and the establishment of a central bank in Guatemala City.

The growing demand for the soybean has been caused in part by the recent rise in the price of cotton-seed products.

FARMERS GO TO MEXICO.

Americans Seek Homes in Vera Cruz and Tamaulipas Districts.

San Antonio, Tex., Jan. 18.—Lured by cheap and good lands in Mexico, American farmers are passing through this city every week on their way to the other side of the Rio Grande, either to inspect properties offered them, or to settle. Most of them go to the Vera Cruz district and Tamaulipas.

The western parts of Mexico also draw many. In addition to getting soil that has never been worked and a warm climate in high altitudes, the settlers receive a substantial subsidy from the

Mexican government for every acre brought under cultivation by means of irrigation. In most cases irrigation is an easy matter for the reason that most of the good lands are located at the foot of vast mountain chains furnishing a perennial water supply of large volume.

It is also claimed that the new-comers will find a better market in Mexico than in the United States. Railroad shipping facilities are increasing rapidly and rates to the ports on the Gulf of Mexico are but a trifle when compared with those charged on products raised in any of the Central States in this country and consigned to New York or other points of export on the Atlantic coast.

Shipments of grain to New York and Europe from Tampico and Vera Cruz and points in the interior of Mexico, can be made much cheaper than from any State west of the Mississippi. Anticipating the conditions which, in this respect, will arise from an influx of American and European settlers, the Mexican government is spending large sums of money in improvements of its ports and railroads, both of which are practically owned by it.

Precipitated chalk shipped to the United States in a large way from England and also from certain mines in Germany, is used chiefly in the manufacture of tooth powder and varies greatly in fineness and color.

SHANNON & LUCHS,

Sales, Rents, and Loans,

713 14th Street N. W.

Look for Our Green and White Sign.

TERMS:
\$500 Cash; \$36.50 Monthly
(Including Every Dollar of Interest and Principal).

TO INSPECT:
Take any one of the 14th St. cars to corner of Meridian St. N. W.

SPECIAL BARGAINS INVESTMENTS



A Splendid Opportunity Near Capitol

Two dwellings: always rented; 13 feet front; 15 feet side paved alley; 18 feet parking; cement walk; side and rear yards.
Rent, \$36.00; pays 12 per cent interest.

Special Bargain Price
\$4,250

New Colonial Brick Flats
Price, \$2,800 Rent, \$26.00
Pay 15 Per Cent Net to You.

Each building 29 feet front to paved alley. Two apartments each: large baths, porcelain tubs, porcelain sinks, back porches, large, light rooms. Long experience has shown that this class of property requires few repairs. Low taxes; always rented because within the means of an average working man or mechanic, making the very best permanent real estate investment. A look at the property will convince you. One sold during construction.

H. R. HOWENSTEIN CO.,
1314 F Street Northwest.